

South Africa 2016



Sunday 17 April to Thursday 21 April

Program

Sunday 17 April 2016

- 2.00pm **Afternoon arrival & registration**
Sponsored by simPRO
- 6.00pm **Sunday night Welcome Braai with the NECA President, Dave McInnes & NECA CEO, Suresh Manickam**
Sponsored by Auslec/L&H, Clipsal Schneider, Gerard Lighting & NHP

Monday 18 April 2016

- 8.30am **Conference welcome from NECA CEO, Suresh Manickam**
- 8.45am **South Africa's journey – so far**
Mark Mfikoe – ECA SA National Director, will welcome us to South Africa, and talk us through the challenges his industry is facing today. *How do we compare?*
- 9.30am **What's in store for our industry over the next five years?**
Glenn Platt from CSIRO gives us his view on how our industry is changing – and more importantly, what we need to do to keep up with these changes. The supply-chain is evolving and the Internet is playing a much larger role in our working lives. Many of us are specialising, a new breed of electrical contractor is emerging, and the consumer is becoming much more demanding. *Are you ready for the challenge?*
- 10.15am **Coffee Sponsored by EnergySpace**
- 10.45am **The connected world and Digitisation**
Martin Janse van Rensburg, Cisco will introduce the concept of the Internet of Everything and Digitisation across countries, cities and business. At the same time exploring how NECA members might maximise their potential to benefit from these market transitions. Whilst digital disruption is something that can be seen as a major threat to traditional business practices, it can also be seen as the biggest opportunity for the operational technology integrators and electrical contractors. *What future skills does your business need to capitalise on these transitions?*
- 11.30am **Panel discussion: Industry innovation**
Join our strategic supply-chain partners to debate with our two keynote speakers where we go from here.
- 12.30pm **Lunch Sponsored by InterRisk**
- 2.00pm **Free time - Buses depart for Cape Town from 2.00pm**
- 6.30pm **Beach Party, Cape Town**
Sponsored by College of Electrical Training, WA

Tuesday 19 April 2016

- 8.30am **Panel discussion: The digital revolution**
Will this lead to new players in the new supply-chain? Will the trend to buy more-and-more online lead to even more non-compliant products in our market?
- 9.30am **Panel discussion: The new customer & the contractor of tomorrow**
Does the more discerning consumer mean we all have to become more specialised? Is being a successful business manager as important to our development as keeping up with technical advances? How do you plan for the future?
- 10.30am **Coffee Sponsored by Inselec**
- 11.00am **An update from ECANZ**
Ross Beal – Chairman will update us as to the strengthening relationship between ECANZ and NECA, as well as highlight some the challenges and opportunities facing New Zealand contractors.
- 11.15am **The NECA Presidents' Forum**
This is your opportunity to put your ideas forward for how we at NECA can better serve our members as we head into our centenary, and beyond.
- 12.00pm **Lunch Sponsored by NECA Group Training, NSW**
- 12.30pm **Afternoon Excursions Sponsored by ACRS**
- 7.30pm **Drum Night, Cape Town Sponsored by NESS Super**

Wednesday 20 April 2016

- 8.30am **Discussion: Industrial relations**
Is it going to become ever more complex – so what more do you need to do to stay ahead of the game?
- 9.30am **Discussion: Work Health & Safety**
Are we allowing ourselves to look at WH&S as a necessary evil rather than a life-saving essential?
- 10.30am **Coffee Sponsored by NECA Legal, NSW**
- 11.00am **Do we look after ourselves in the way we should?**
Dr Michael Mol shares a new approach to getting the right balance into our lives.
- 12.00pm **Lunch Sponsored by EcoSmart Electricians**
- 12.30pm **Afternoon Excursions Sponsored by NESS Super**
- 7.30pm **Gala Dinner, SPIER**
Sponsored by Auslec/L&H, Clipsal Schneider, Gerard Lighting & NHP

Thursday 21 April 2016

- 8.30am **Farewell Breakfast**

Note: To see who is on our Panels and Discussions, see page 3.



Keynote speakers



Glenn Platt
CSIRO

Glenn leads the Grids and Energy Efficiency program within CSIRO's Energy Flagship, focusing on solving the energy challenges of consumers, business, and grids. The program's work ranges from energy storage, electric vehicles, smart grids and the integration of large-scale solar systems, through to solar cooling, energy management systems, economics and understanding people's response and uptake of particular low carbon energy options. Prior to CSIRO, Glenn worked in Denmark with Nokia Mobile Phones on the standardisation and application of cutting-edge mobile communications technology. Before his time in Denmark, Glenn was employed in an engineering capacity for various Australian engineering consultancies, working on industrial automation and control projects.



Martin Janse van Rensburg
Cisco

Martin leads the Asia Pacific and Japan Engineering Technology and Architectural strategy blueprints for the Cisco Partner Business Organisation. His key responsibilities are to drive innovative technical programs and oversee new strategic partner activities across the region around future skills. This enables Cisco's partners to deploy the latest technology for their customers linked to key end-to-end business outcomes and digitisation. Martin who is originally from South Africa - with an Electronic and Electrical background, has lived and worked in the UK prior to coming to Australia in 2007. During his career he has worked in designing, building and deploying communication infrastructure for multi-national organisations across a range of industries.

Opening speaker



Mark Mfikoe
ECA South Africa, National Director

Mark is the head of ECA in South Africa. He is a linguist, academic, marketer and more recently added being a lawyer to his credentials. He has a long association with ECA which started when he took a course in Industrial Relations. He has worked in a variety of roles for a number of major South African companies – including Standard Electrical. Since 2002 he has spent alternate years as the chairperson/vice-chairperson of the National bargaining Council for the Electrical Industries(SA). He was elected and served as President of the ECA(SA) from 2010 to 2011. Mark is now the National Director of the ECA(SA) and serves on the Board and Exco of the Construction Education and Training Authority.

Closing speaker



Dr Michael Mol
Medical doctor, TV presenter, speaker, consultant

In 2000 Michael made the radical move from being a young trauma doctor in casualty, to being the anchor for South Africa's longest running prime time television magazine show. He has a passion for better understanding the world around him – and helps individuals and organisations to better understand the way the world works, and trends that will affect us all in the future. In particular, Michael strives to help people find significance and purpose, through discovering their innate strengths. He has been invited to speak to leading companies around the world and was recently nominated by South Africa's CEOs as one of the country's top business speakers.



Panels & Discussions

Monday 18 April 2016

Industry innovation

- Glenn Platt/CSIRO
- Martin Janse van Rensburg/Cisco
- Ross Swepson - Auslec/L&H
- David Gardner – Clipsal Schneider
- Ben Mills – Gerard Lighting
- Mark Pattison – NHP
- Dave McInnes/The NECA National President

Chaired by Suresh Manickam/NECA CEO

Note: There is one panel on day one of the conference, following the two keynote speakers.

So in part this will be a Q&A session – but with a focus on innovation.

Tuesday 19 April 2016

The digital revolution

- Glenn Platt/CSIRO
- Ben Markwell/Inselec
- Phil Kearns/InterRisk
- Mynas Leontios/NESS Super
- Rex Redden/Simpro

Chaired by Janse van Rensburg/Cisco

The new customer & the contractor of tomorrow

- Martin Janse van Rensburg
- Tom Emeleus/NECA Group Training NSW
- Garry Itzstein/EcoSmart Electricians
- Suresh Manickam/NECA CEO

Chaired by Glenn Platt/CSIRO

Note: Glenn presents on how he thinks consumers will respond to the changing industry and how this might impact the industry.

And he will then invite the panellist, and the audience, to draw conclusions as to how these changes will affect demand for electrical contracting services from a consumer's perspective.

The NECA Presidents' Forum

- Dave McInnes/QLD & National
- Alan Charlton/WA
- Bruce Duff/NSW
- Anthony Damen/TAS
- Stewart Joyce/VIC

Chaired by Suresh Manickam/NECA CEO

Wednesday 20 April 2016

Industrial Relations discussion

- Gordon Jervis – subject matter expert/NECA NSW
- Stafford Poyser/NECA Legal

Supported by Mick Logan/NECA QLD Executive Director

Note: Gordon will present a case study and Mick will invite delegates to share their experiences – good and bad!

Work, Health & Safety discussion

- Owen Leslie – subject matter expert/NECA NSW

Supported by Garry Itzstein/NECA WA Executive Director

Note: Owen will present a case study and Garry will invite delegates to share their experiences – good and bad!



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Spier

Find out more about Spier
in Stellenbosch, South Africa
www.spier.co.za



Partner program

As not all partners will want to attend all of the business sessions we have organised a partners' program that means there's something on every day.

Monday, 18 April 2016

On day one of the conference we have a local tour that takes you into the historical town of Franschhoek, one of the most beautiful wine valleys in the world. The morning will consist of a visit to Or-gari Golden Safaris where you will discover exquisitely hand-made collectible decor products representing South Africa's finest qualities of design, and in turn have the opportunity to create your own hand-designed ceramic rhino. Next stop, is Huguenot Fine Chocolates to enjoy an indulgent chocolate experience including a tasting and chocolate making demonstration. To finish off a busy morning, enjoy a lunch and wine tasting at Mont Rochelle winery - all whilst taking in the breathtaking, panoramic views of the surrounding hills and valley of Franschhoek. The coaches will leave SPIER at 8.30am and have you back around 3pm – so in plenty of time to be ready for when we head into Cape Town for the Beach Party. See the booking site for further information and to book your place.



Tuesday, 19 April 2016

A trip to Africa would not be complete without seeing art craft work in action. This is your opportunity to not only see how it all works but actually create something yourself. And in this case we are bringing the bead makers to you. The session will be at SPIER, starting at 9.00am. See the booking site for further information and to book your place.



Wednesday, 20 April 2016

For all of those who like to stay fit, Wednesday is your day. We have invited a yoga instructor along to SPIER to give an outdoor yoga class from 8am for an hour.

Again please book as places are limited.

And to conclude the conference we have a local celebrity doctor talking to us about how to maintain balance in our busy lives. It's going to be a great session, and a fabulous end to the conference, so do try to join us.



Dr Michael Mol

Four fabulous afternoon excursions!

Tuesday, 19 April 2016 and Wednesday, 20 April 2016



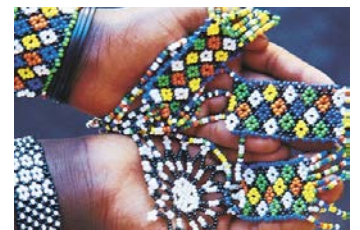
Table Mountain



Robben Island



Local wine tour



Shanty town tour



Four nights of fun!

As well as two afternoons of fabulous local excursions, we also have four really fun nights as part of the program.

Sunday, 17 April 2016

To welcome you, and your families and/or guests, to SPIER we have a local BBQ – which in South Africa is called a Braai. It's a very informal night. The Braai will be served from 6pm, at the SPIER Hotel Terrace, in the gardens. So you may need a light jacket.



Monday, 18 April 2016

To conclude a busy first day we will be heading into Cape Town for an evening at the beach. Grand Cafe is right on the beach, and again very informal. There will be lots of entertainment and a wonderful spread of local cuisine. As this venue is also partly outside you may need that light jumper.

And as Monday afternoon is free time, we will have two coaches heading into Cape Town at 2pm & 4pm. That way you if you would like to, you can easily combine the evening's event with some local sightseeing. Perhaps starting with the V&A Waterfront, and then make your own way to the Beach Party for 6.30pm. This is an easy walk which will not take more than 25 minutes – and we will provide you with a map.

The coaches will start heading back to SPIER at around 9.00pm – with the last coaches at 11pm. It's about a 1 hour trip back to the hotel.

If you prefer not to do any sightseeing prior to going to Grand Cafe for the Beach Party we will have coaches departing SPIER Hotel from 5.30pm.



Tuesday, 19 April 2016

As your afternoon excursions conclude we will take you straight on to the Drums Night at Gold Restaurant, also in Cape Town. Everyone will have the chance to play the drums and hear all about a number of the African Tribes. This is a great venue, spread across a number of floors, and you will have a chance to sample some wonderful traditional African fare. As with Monday, we will start heading back at around 9.30pm – with the last coaches heading back at 10.30pm. Again this is about a 1 hour trip back to SPIER.



Wednesday, 20 April 2016

To close our conference our Gala Dinner is back at SPIER for a "Magic of Africa" night, from 7pm. The menu is a mix of modern African and European cuisines and the wines are all from SPIER's vineyard. And after dinner you can dance to the music of a local DJ. This will be a wonderful night full of true "African spirit".





Strategic supply-chain partners



Clipsal is Australia's number one brand of electrical accessories and is a market leader in data communications, industrial, lighting and energy efficiency. The Clipsal & Schneider Electric product ranges offer superior reliability, optimise energy use, provide positive return on investment and comply with all relevant Australian and International Standards, Green Star ratings and National Australian Built Environment Rating System (NABERS), where applicable.

Represented by David Gardner & Geoff Timbs



Gerard Lighting is the company behind Australia's most innovative and comprehensive group of lighting brands. The Group's brand portfolio is the envy of the lighting industry incorporating Pierlite, Sylvania, Crompton, Moonlighting, Inlite, Enesolve, FrenD Lighting, Megabay, Whitelite, Concord, CSE and Austube; all of whom are leading lighting entities in their respective marketing segments.

Represented by Ben Mills & Rod Edwards



With over four decades of electrical and engineering industry excellence, and driven by a team of over 750 quality personnel, NHP Electrical Engineering Products Pty Ltd is a 100% Australian owned and operated market leader where the aim is simple – to be 'easy to do business with'. NHP specialise in motor control, power distribution and automation systems, and with a total of 19 market categories, are able to offer the Australasian market the complete industrial electrical and automation solutions package.

Represented by Stephen Coop & Mark Pattison



L&H Electrical Wholesalers is Australia's leading distributor of electrical materials, products and services to the contractor and industrial electrical markets. L&H have 130 branches throughout metropolitan and regional Australia, and aims to lead the market by achieving outstanding levels of customer satisfaction. Its L&H's commitment to continuous improvement, and the pride we take in meeting customer needs, that's helped L&H achieve its goals. Quality has been the philosophy behind L&H since the company was formed in 1886.

Represented by Matthieu Raffestin & Ross Swepson

Service provider sponsors



ACRS Cabler Registration Service is an Australian owned, ACMA accredited cabler registration service and is affiliated with the National Electrical and Communications Association (NECA), which represents the electrical and telecommunications contractors.

Represented by Mick Logan



INSELEC is the electrical industry's answer to fast, reliable and highly skilled workforce solutions. We use innovative and market leading practices and tools to help us source and attract quality, highly skilled staff for your job requirements.

Represented by Ben Markwell



EnergySpace is a team of creative individuals with a vision to provide quality online resources for the electrical industry and beyond. EnergySpace is a not for profit organisation and as a division of E-Oz Energy Skills Australia, its focus is on giving back to the industry.

Represented by Bob Taylor



InterRISK provides your business with comprehensive and cost-effective risk advisory and insurance broking services. This is why InterRISK is the broker of choice for many major public and private corporations, industry associations and independent business owners across Australia.

Represented by Phil Kearns



This unique program – developed and implemented by NECA, is a national training and accreditation program for qualified electricians. It provides resource skills in all aspects of energy management, sustainability and energy efficiency.

Represented by Garry Itzstein



The College of Electrical Training (CET) has been delivering professional quality training for careers in the electrical and telecommunications industry since 1996.

Represented by Carl Copeland



NECA Group Training is the largest employer of electrical apprentices in New South Wales, producing highly trained and skilled tradespeople to meet industry's needs.

Represented by Tom Emeleus



NECA Legal is a legal practice that provides specialist industry-based legal advice and representation to members working in the electro-technology industry at a highly competitive price.

Represented by Stafford Poyser



NESS Super is the fund for people working in electro-technology industries. We are small enough to provide personalised service and treat our members like people, not numbers, yet large enough to offer comprehensive and competitive solutions to your superannuation needs.

Represented by Mynas Leontios



simPRO Software is a global company providing businesses in the trades and services industries with leading-edge job management software. The simPRO suite of products are designed to optimise business workflow to refine process, improve productivity, and increase profitability. Our range of products are suitable for both tablets and smartphones.

Represented by Rex Redden

For more information

If there's anything we've missed please just contact Barry Jackson on (02) 9962 6904.

We look forward to seeing you at the welcome braai!